VERLIN B. HINSZ

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EDUCATION

B.S. 1978, North Dakota State University, Fargo, North Dakota Majors: Psychology and Sociology

A.M. 1981, University of Illinois, Urbana-Champaign, Illinois Major: Social Psychology

Ph.D. 1983, University of Illinois, Urbana-Champaign, Illinois Major: Social and Organizational Psychology

Minors: Quantitative Methods & Cognitive Psychology

PROFESSIONAL HISTORY

Assistant Professor (8/83 - 7/91), Associate Professor (7/91 - 7/98) and Professor (7/98 - present) Department of Psychology, North Dakota State University.

Chair, Department of Psychology, North Dakota State University (7/95 - 7/98).

Visiting Professor, Department of Psychology, Texas A & M University (9/98 - 6/99).

Visiting Professor, American College of Greece, (8/12-7/13).

Interim Director, Center for Social Research, North Dakota State University (8/13 - 6/14)

PROFESSIONAL ORGANIZATIONS

American Psychological Association (Fellow)

Division 1 – The Society for General Psychology (Fellow)

Division 21 – Applied Experimental and Engineering Psychology (Fellow)

Division 49 – Society for Group Psychology and Group Psychotherapy (Fellow)

Board of Directors Member (2017-2020)

Association for Psychological Science (Fellow)

Program Committee Member 2006-2007; Leadership Network Member

International Association for Applied Psychology

Midwestern Psychological Association (Fellow)

Program Committee Member 1998-2000; Local Liaison

Society for Personality and Social Psychology (Fellow)

Academy of Management

European Association for Work and Organizational Psychology

Psychonomic Society (Fellow)

Interdisciplinary Network for Group Research, aka INGRoup (Board Member 2016-2020)

Society for Experimental Social Psychology (Fellow)

Society for Judgment and Decision Making

Society for Industrial and Organizational Psychology (Fellow), Executive Committee 2005-07

AWARDS and HONORS

Summer Research Fellow in the US Air Force Summer Faculty Research Program at the Human Resources Laboratory, Human Effectiveness Directorate, Wright-Patterson Air Force Base, Dayton, Ohio (6/90 - 8/90)

Summer Research Fellow at the Crew System Interface Division, Human Effectiveness Directorate, Air Force Research Laboratory, Wright-Patterson Air Force Base, Dayton, Ohio (6/98 - 8/98)

Invited Nominator for the Nobel Prize in Economic Sciences (2001 – present)

Official Nominator for the Japan Prize (2001 – present)

National Research Council Senior Research Associateship, Air Force Research Lab, Human Effectiveness Directorate, Brooks Air Force Base, Texas (8/01 - 8/02)

NDSU College of Science and Mathematics 2002 Award for Excellence in Research.

Summer Faculty Fellow at the Cognitive Science Branch, Human Effectiveness Directorate, Air Force Research Lab, Wright-Patterson Air Force Base, Dayton, Ohio (6/07 - 8/07)

Golden Anniversary Monograph Award from National Communication Association (2008).

National Academies of Sciences Review Panels member for the Army Research Labs Soldier Systems, Socio-Cognitive Modeling, and Network Sciences Research Programs (2011- 2017)

NDSU 2011 Fred Waldron Research Award for Excellence in Research.

NDSU College of Science and Mathematics 2012 Award for Excellence in Mentoring.

Banco Santander Chair of Excellence in Business Administration at Carlos III University of Madrid Spain (2014-2015)

Recipient of the 54th Faculty Lectureship Award at NDSU for stellar achievements in teaching, scholarship and service (2015).

Nominated and Selected for candidacy as President of the Society for Group Psychology and Group Psychotherapy – Division 49 of American Psychological Association

Member National Academies of Sciences, Engineering and Medicine Intelligence Science and Technology Experts Group (ISTEG) under the Air Force Studies Board (2015-present)

Visiting Scholar, Psychology, Singapore Management University (2013, 2017, 2020)

Appointed as a Senior Consortium Research Fellow, Consortium Research Fellows Program, U.S. Army Research Institute for the Behavioral and Social Sciences (2015 - 2019).

Recipient of the NDSU campus-wide Mentoring Achievement Award (2019).

AWARDS and HONORS (continued)

Faculty Fellow in Innovation and Entrepreneurship for the NDSU Challey Institute for Global Innovation and Growth (2019 – 2020)

Distinguished Visitor, Australia National University, Research School of Management (2020, 2023)

NDSU College of Science and Mathematics 2020 Award for Excellence in Teaching

Faculty In Residence, NDSU Matthew Living Learning Center, (8/2020 – present)

Dale Hogoboom Endowed Presidential Professorship at NDSU (7/2021 – 7/2023)

Arthur Teicher Group Psychologist of the Year (2022) Award from the Group Psychology and Group Psychotherapy Division (49) of the American Psychological Association.

PUBLICATIONS

- Nagao, D.H. & Hinsz, V.B. (1980). SCHEME: An interactive FORTRAN program to analyze and simulate group decision data. *Behavior Research Methods and Instrumentation*, 12, 484-486.
- Davis, J.H. & Hinsz, V.B. (1982). Current research problems in group performance and group dynamics. In H. Brandstätter, J.H. Davis, and G. Stocker-Kreichgauer (Eds.) *Group decision making* (pp. 1-20). London: Academic Press.
- Hinsz, V.B. & Davis, J.H. (1984). Persuasive arguments theory, group polarization and choice shifts. *Personality and Social Psychology Bulletin*, 10, 260-268.
- Davis, J.H., Tindale, R.S., Nagao, D.H., Hinsz, V.B. & Robertson, B.A. (1984). Order effects in multiple decisions by groups: An illustration from mock juries and trial procedures. *Journal of Personality and Social Psychology*, 47, 1003-1012.
- McCaul, K.D., Hinsz, V.B., & McCaul, H.S. (1987). The effects of commitment to performance goals on effort. *Journal of Applied Social Psychology*, 17, 437-452.
- Hinsz, V.B., Tindale, R.S., Nagao, D.H., Davis, J.H., & Robertson, B.A. (1988). The influence of the accuracy of the individuating information on the use of base rate information in probability judgment. *Journal of Experimental Social Psychology*, 24, 127-145.
- Hinsz, V.B., Vollrath, D.A., Nagao, D.H. & Davis, J.H. (1988). Comparing the structure of individual and small group perceptions. *International Journal of Small Group Research*, 4, 159-168.
- Vollrath, D.A., Sheppard, B.H., Hinsz, V.B. & Davis, J.H. (1989). Memory performance by decision-making groups and individuals. *Organizational Behavior and Human Decision Processes*, 43, 289-300.

- Hinsz, V.B. (1989). Facial resemblance in engaged and married couples. *Journal of Social and Personal Relationships*, 6, 223-229.
- Hinsz, V.B., & Nelson, L.C. (1990). Testing models of turnover intentions with university faculty. *Journal of Applied Social Psychology*, 20, 68-84.
- Tindale, R.S., Davis, J.H., Vollrath, D.A., Nagao, D.H., & Hinsz, V.B. (1990). Asymmetrical social influence in freely interacting groups: A test of three models. *Journal of Personality and Social Psychology*, 58, 438-449.
- Hinsz, V.B., & Nelson, L.C. (1990). Family farmers' reactions to their work: A Job Diagnostic Survey. *Family Business Review*, *3*, 35-44.
- Hinsz, V.B. (1990). Cognitive and consensus processes in group recognition memory performance. *Journal of Personality and Social Psychology*, *59*, 705-718.
- Hinsz, V.B. (1991). Individual versus group goal decision making: Social comparison in goals for individual task performance. *Journal of Applied Social Psychology*, 21, 987-1003.
- Hinsz, V.B., & Tomhave, J.A. (1991). Smile and (half) the world smiles with you, frown and you frown alone. *Personality and Social Psychology Bulletin, 17*, 586-592.
- Hinsz, V.B., & Tindale, R.S. (1992). Ambiguity and human versus technological sources of information in judgments involving base rate and individuating information. *Journal of Applied Social Psychology*, 22, 973-997.
- Hinsz, V.B. (1992). Social influences on the goal choices of group members. *Journal of Applied Social Psychology*, 22, 1297-1317.
- McCaul, K.D., Sandgren, A.K., O'Neill, H.K., & Hinsz, V.B. (1993). The value of the theory of planned behavior, perceived control, and self-efficacy expectations for predicting health-protective behaviors. *Basic and Applied Social Psychology*, 14, 231-252.
- Hinsz, V.B. (1995). Mental models of groups as social systems: Considerations of specification and assessment. *Small Group Research*, *26*, 200-233.
- McCaul, K.D., Ployhart, R.E., Hinsz, V.B., & McCaul, H.S. (1995). Appraisals of a consistent versus a similar politician: Voter preferences and intuitive judgments. *Journal of Personality and Social Psychology*, 68, 292-299.
- Hinsz, V.B. (1995). Goal setting by groups performing an additive task: A comparison with individual goal setting. *Journal of Applied Social Psychology*, 25, 965-990.
- Hinsz, V.B., & Indahl, K.E. (1995). Assimilation to anchors for damage awards in a mock civil trial. *Journal of Applied Social Psychology*, 25, 991-1026.

- Hinsz, V.B. (1995). Group and individual decision making for task performance goals: Processes in the establishment of goals in groups. *Journal of Applied Social Psychology*, 25, 353-370.
- McCaul, H.S., Hinsz, V.B., & McCaul, K.D. (1995). Assessing organizational commitment: An employee's global attitude toward the organization. *Journal of Applied Behavioral Science*, *31*, 80-90.
- Hinsz, V.B., Chalikia, M.H., & Matz, D.C. (1996). Social influence on the phonemic transformation effect. *Journal of the Acoustical Society of America*, 100, 2574 (abstract).
- Hinsz, V.B., Tindale, R.S., & Vollrath, D.A. (1997). The emerging conceptualization of groups as information processors. *Psychological Bulletin*, 121, 43-64.
- Hinsz, V.B., & Matz, D.C. (1997). Self evaluations involved in goal setting and task performance. *Social Behavior and Personality*, *25*, 177-182.
- Hinsz, V.B., Kalnbach, L.R., & Lorentz, N.R. (1997). Using judgmental anchors to establish challenging self-set goals without jeopardizing commitment. *Organizational Behavior and Human Decision Processes*, 71, 287-308.
- Matz, D.C., Evans, B.A., Geisler, C.J., & Hinsz, V.B. (1997). Life, death, and terror management theory. *Representative Research in Social Psychology*, 21, 48-59.
- Lorentz, N.R., & Hinsz, V.B. (1997). The cognitive antecedents of task-related self-esteem. *Social Behavior and Personality*, 25, 401-408.
- Hinsz, V.B., & Ployhart, R.E. (1998). Trying, intentions, and the processes by which goals influence performance: An empirical test of the theory of goal pursuit. *Journal of Applied Social Psychology*, 28, 1050-1065.
- Hinsz, V.B. (1999). Group decision making with responses of a quantitative nature: The theory of social decision schemes for quantities. *Organizational Behavior and Human Decision Processes*, 80, 28-49.
- Kalnbach, L.R., & Hinsz, V.B. (1999). A conceptualization and test of the influences of individual differences in goal setting situations. *Journal of Applied Social Psychology*, 29, 1854-1878.
- Matz, D.C., & Hinsz, V.B. (2000). Social comparison in the setting of goals for own and others' performance. *Journal of Business and Psychology*, 14, 563-572.
- Grahe, J.E., Williams, K.D., & Hinsz, V.B. (2000). Teaching experimental methods while bringing smiles to your students' faces. *Teaching of Psychology*, 27, 108-111.

- Hinsz, V.B., Matz, D.C., & Patience, R.A. (2001). Does women's hair signal reproductive potential? *Journal of Experimental Social Psychology*, *37*, 166-172.
- Hinsz, V.B. (2001). A groups-as-information-processors perspective for technological support of intellectual teamwork. In M.D. McNeese, E. Salas, & M.R. Endsley (Eds.), *New trends in collaborative activities: Understanding system dynamics in complex settings* (pp. 22-45). Santa Monica, CA: Human Factors & Ergonomics Society.
- Jundt, D.K., & Hinsz, V.B. (2002). Influences of positive and negative affect on decisions involving judgmental biases. *Social Behavior and Personality*, *30*, 45-52.
- Matz, D.C., & Hinsz, V.B. (2002/2003). Accounting for consistency and change in responses to influence attempts: An examination of preference for consistency. *Current Psychology*, 21, 401-414.
- Hinsz, V.B., & Matz, D.C. (2003). Social psychology: A topical review. In *Encyclopedia of Life Support Systems (EOLSS)*, *Psychology*. Oxford, UK: United Nations Educational, Scientific, and Cultural Organization.
- Tindale, R.S., Kameda, T., & Hinsz, V.B. (2003). Group decision making. In M.A. Hogg & J. Cooper (Eds.), *Sage Handbook of Social Psychology* (pp. 381-403). London: Sage.
- Spieker, C.J., & Hinsz, V.B. (2004). Repeated success and failure influences on self-efficacy and personal goals. *Social Behavior and Personality*, *32*, 191-198.
- Hinsz, V.B., & Malone, C.P. (2004). Memory for attributes of information presented in a synthetic task environment: An illustration with AWACS weapons directors' displays. In S.G. Schiflett, L.R., Elliott, E. Salas, & M.D. Coovert (Eds.), *Scaled Worlds: Development, validation, and applications* (pp. 220-239). Hampshire, England: Ashgate Publishing Limited.
- Hinsz, V.B. (2004). Metacognition and mental models in groups: An illustration with metamemory of group recognition memory. In E. Salas & S.M. Fiore (Eds.), *Team cognition: Understanding the factors that drive process and performance* (pp. 33-58). Washington, DC: American Psychological Association.
- Meier, B.P., & Hinsz, V.B. (2004). A comparison of human aggression committed by groups and individuals: An interindividual-intergroup discontinuity. *Journal of Experimental Social Psychology*, 40, 551-559.
- Henkel, J.M., & Hinsz, V.B. (2004). Success and failure in goal attainment as a mood induction procedure. *Social Behavior and Personality*, *32*, 715-722.
- Hinsz, V.B., & Nickell, G.S. (2004). Positive reactions to working in groups in a study of group and individual goal decision making. *Group Dynamics*, 8, 253-264.

- Magnan, R.E., & Hinsz, V.B. (2005). Mood, gender, and situational influences on risk-taking advice for others. *Social Behavior and Personality*, *33*, 1-10.
- Nickell, G.S., Hinsz, V.B., & Park, E.S. (2005). Using normative information to encourage food processing workers to keep food clean. In B. Maunsell & D. J. Bolton (Eds.), *Food Safety Risk Communication: The Message and Motivational Strategies* (pp. 99-109). Dublin, Ireland: Teagasc The National Food Centre.
- Hinsz, V.B., & Jundt, D.K. (2005). Exploring individual differences in a goal-setting situation using the Motivational Trait Questionnaire. *Journal of Applied Social Psychology*, 35, 551-571.
- Hinsz, V.B., Heimerdinger, S.R., Henkel, J.M., & Spieker, C.J. (2005). Test-accuracy and baserate information in the prediction of disease occurrence. *Current Psychology*, 24, 80-90.
- Hinsz, V.B., Henkel, J.M., & Tindale, R.S. (2006). American military courts-martial: Processes and procedures of trials and decisions. In M.F. Kaplan & A.M. Martín (Eds.), *Understanding world jury systems through social psychological research* (pp.89-107). New York: Psychology Press.
- Park, E.S., Hinsz, V.B., & Ladbury, J.L. (2006). A theoretical perspective on enhancing coordination and collaboration in remotely operated vehicle (ROV) teams. In N.J. Cooke, H. Pringle, H. Pederson, & O. Connor (Eds.), *Human Factors of Remotely Operated Vehicles* (pp. 301-312). North Holland: Elsevier.
- Hinsz, V.B. (2006). The influences of social aspects of competition in goal-setting situations. *Current Psychology*, 24, 258-273.
- Park, E.S., & Hinsz, V.B. (2006). "Strength and safety in numbers": A theoretical perspective of group influences on approach and avoidance motivation. *Motivation and Emotion*, 30, 135-142.
- Reimer, T., Park, E.S., & Hinsz, V.B. (2006). Shared and coordinated cognition in competitive and dynamic task environments: An information-processing perspective for team sports. *International Journal of Sport and Exercise Psychology*, *4*, 376-400.
- Hinsz, V.B., Nickell, G.S., & Park, E.S. (2007). The role of work habits in the motivation of food safety behaviors. *Journal of Experimental Psychology: Applied*, 13, 105-114.
- Reimer, T., Kuendig, S., Hoffrage, U., Park, E.S., & Hinsz, V.B. (2007). Effects of the information environment on group discussions and decisions in the hidden-profile paradigm. *Communication Monographs*, 74, 1-28. Received the Golden Anniversary Monograph Award from National Communication Association.

- Meier, B.P., Hinsz, V.B., & Heimerdinger, S.R. (2007). A framework for explaining aggression involving groups. *Social and Personality Psychology Compass*, 1, 298–312.
- Hinsz, V.B., Tindale, R.S., & Nagao, D.H. (2008). The accentuation of information processes and biases in group judgments integrating base-rate and case-specific information. *Journal of Experimental Social Psychology*, 44, 116-126.
- Hinsz, V.B. (2008). The social context of work motivation: A social psychological perspective. In R. Kanfer, G. Chen, & R. Pritchard (Eds.) *Work motivation: Past, present, and future* (pp. 553-568). New York: Routledge.
- Heimerdinger, S.R., & Hinsz, V.B. (2008). Failure avoidance motivation in a goal-setting situation. *Human Performance*, 21, 383-395.
- Wallace, D.M., & Hinsz, V.B. (2009). Group members as actors and observers in attributions of responsibility. *Small Group Research*, 40, 52-71.
- Nickell, G.S., & Hinsz, V.B. (2009). Eliciting food production workers' beliefs about factors that contribute to potential contamination. In V.C. Bellinghouse (Ed.), *Food Processing: Methods, Techniques, and Trends* (pp. 565-573). Hauppauge, NY: Nova Science.
- Hinsz, V.B., Wallace, D.M., & Ladbury, J.L. (2009). Team performance in dynamic task environments. In G.P. Hodgkinson & J.K. Ford (Eds.), *International Review of Industrial and Organizational Psychology* (Vol. 24, pp. 183-216). New York: Wiley.
- Wallace, D.M., & Hinsz, V.B. (2009). Optimistic bias and food contamination: A barrier to safe food. In V.C. Bellinghouse (Ed.), *Food Processing: Methods, Techniques, and Trends* (pp. 555-564). Hauppauge, NY: Nova Science.
- Hinsz, V.B., & Nickell, G.S. (2009). Food processing workers can be the first line of defense against intentional contamination. In V.C. Bellinghouse (Ed.), *Food Processing: Methods, Techniques, and Trends* (pp. 323-330). Hauppauge, NY: Nova Science.
- Ladbury, J.L., & Hinsz, V.B. (2009). Individual expectations for group decision processes: Evidence for over-estimation of majority influence. *Group Dynamics*, 13, 235-254.
- Ladbury, J.L., & Hinsz, V.B. (2009). Uncertainty avoidance influences choices for potential gains but not losses. *Current Psychology*, 28, 187-193.
- Hinsz, V.B. & Wallace, D.M. (2010). Comparing individual and team judgment accuracy for target identification under heavy cognitive demand. In D.H. Andrews, R.P. Herz & M.B. Wolf (Eds.), *Human Factors Issues in Combat Identification* (pp. 191-204). Hampshire, England: Ashgate.

- Cohen, T.R., Meier, B.P., Hinsz, V.B., & Insko, C.A. (2010). Competitive group interactions: Why they exist and how to overcome them. In S. P. Schuman (Ed.), *Handbook for Working with Difficult Groups* (pp. 223-236 & 387-390). San Francisco: Jossey-Bass/Wiley.
- Wallace, D.M., & Hinsz, V.B. (2010). Teams as technology: Applying theory and research to model macrocognition processes in teams. *Theoretical Issues in Ergonomic Science*, 11, 359-374.
- Betts, K.R., & Hinsz, V. B. (2010). College-aged food service workers: Knowledge and behaviors regarding safe food practices. In L.K. Valencia & B.J. Hahn (Eds.), *Employment and Labor Issues: Unemployment, Youth Employment and Child Labor* (pp. 89-107). Hauppauge, NY: Nova Science.
- Betts, K.R., & Hinsz, V.B. (2010). Collaborative memory performance: Processes, performance, and techniques for improvement. *Social and Personality Psychology Compass*, 4(2), 119-130.
- Meier, B.P., Robinson, M.D., Carter, M.S., & Hinsz, V.B. (2010). Are sociable people more beautiful?: A zero-acquaintance analysis involving agreeableness, extraversion, and attractiveness. *Journal of Research in Personality*, 40, 293-296.
- Reimer, T., Reimer, A., & Hinsz, V.B. (2010). Naïve groups can solve the hidden-profile problem. *Human Communication Research*, *36*, 440-464. Received the Dennis Gouran Award of the National Communication Association.
- Nickell, G.S., & Hinsz, V.B. (2011). Having a conscientious personality helps an organizational climate of food safety predict food safety behavior. In M. B. Walsch (Ed.), *Food Supplies and Food Safety: Production, Conservation and Population Impact* (pp. 189-198). Hauppauge, NY: Nova Science.
- Hinsz, V.B., & Betts, K.R. (2011). Conflict in multiple-team situations. In S. Zacarro, M. Marks, & L. DeChurch (Eds.), *Multi-Team Systems* (pp. 289-321). New York: Taylor & Francis.
- Betts, K.R., Hinsz, V.B., & Heimerdinger, S.R. (2011). Using the theory of planned behavior for predicting intimate partner abuse. *Current Psychology*, *30*, 130-147.
- Park, E.S., Tindale, R.S., & Hinsz, V.B. (2012). Interpersonal cognitive consistency and the sharing of cognition in groups. In B. Gawronski & F. Strack (Eds.), *Cognitive consistency: A unifying concept in social cognition* (pp. 445-466). New York: Guildford.
- Hinsz, V.B., & Ladbury, J.L. (2012). Combinations of contributions for sharing cognitions in teams. In E. Salas, S.M. Fiore, & M.P. Letsky (Eds.), *Theories of team cognition: Cross-disciplinary perspectives* (pp. 245-270). New York: Routledge.

- Ladbury, J.L., & Hinsz, V.B. (2012). Gaining insight into team processes on cognitive tasks with member expectations and the social relations model. In E. Salas, S.M. Fiore, & M.P. Letsky (Eds.), *Theories of team cognition: Cross-disciplinary perspectives* (pp. 373-401). New York: Routledge.
- Hinsz, V.B., Stoeser, C.J., & Matz, D.C. (2013). The intermingling of social and evolutionary psychology influences on hair color preferences. *Current Psychology*, *32*(2), 136-149.
- Hinsz, V.B., & Sutton, J.L. (2013). Comprehending organizational functioning from a systems approach. *International Journal of Economic Behavior and Organization*, 1(5), 50-55.
- Betts, K.R., & Hinsz, V.B. (2013). Group marginalization: Extending research on social exclusion to group interactions. *Personality and Social Psychology Review, 17*, 355-370.
- Chalikia, M.H., & Hinsz, V.B. (2013). Sex-based salary disparity and the uses of regression for definition and remediation. *Current Psychology*, *32*(4), 374-387.
- Betts, K.R., & Hinsz, V.B. (2013). Strong shared representations promote memory errors in groups. *Group Processes and Intergroup Relations*, *16*, 738-756.
- Edwards, S.R., & Hinsz, V.B. (2013). Exploring attitudinal variables predictive of how men perceive rape. *Problems of Psychology in the 21st Century*, 7, 16-22.
- Hinsz, V.B., & Betts, K.R. (2014). Public support for counter-terrorism efforts: The role of ingroup bias, individual differences and proximity to terrorist attacks. In J.M. Ramírez, C. Morrison, & A.J. Kendall (Eds.), *Conflict, Violence, Terrorism, and their Prevention* (pp. 129-145). Newcastle upon Tyne, UK: Cambridge Scholars Publishing.
- Edwards, S.R., & Hinsz, V.B. (2014). A meta-analysis of empirically tested school-based dating violence prevention programs. *SAGE Open*, 4(2), 1–8.
- Edwards, S.R., Bradshaw, K.A., & Hinsz, V.B. (2014). Denying rape but endorsing forceful intercourse: Exploring differences among responders. *Violence and Gender*, *1*, 188-193.
- Betts, K.R., & Hinsz, V.B. (2015). Mindful attention and awareness predict safe food practices in the food service industry. *Current Psychology*, *34*, 191-206.
- Hinsz, V.B., & Nickell, G.S. (2015). The prediction of food safety intentions and behavior with job attitudes and the reasoned action approach. *Journal of Work and Organizational Psychology*, *31*, 91-100.
- Hinsz, V.B. (2015). Teams as technology: Strengths, weaknesses, and trade-offs in cognitive task performance. *Team Performance Management*, *21*, 218-230. Selected as Outstanding Paper in the 2016 Emerald Literati Network Awards for Excellence.

- Park, E.S., Hinsz, V.B., & Nickell, G.S. (2015). Regulatory fit theory at work: Prevention focus' primacy in safe food production. *Journal of Applied Social Psychology*, 45, 363-373.
- Park, E.S., & Hinsz, V.B. (2015). Group interaction sustains positive moods and diminishes negative moods. *Group Dynamics*, 19, 290-298.
- Edwards, S.R., Hinsz, V.B., & Whitcomb, D.H. (2016). Efficacy of a very brief personalized sexual health prevention program. *Problems of Psychology in the 21st Century, 10*, 6-12.
- Rico, R., Hinsz, V.B., Burke, S., & Salas, E. (2017). A multilevel model of multiteam performance. *Organizational Psychology Review*, 7, 197-226.
- Betts, K.R., & Hinsz, V.B. (2017). The (Modified) In Game: An experimental paradigm for manipulating interpersonal rejection. *Small Group Research*, 48, 311-335.
- Rico, R., Hinsz, V.B., Davison, R.B., & Salas, E. (2018). Structural and temporal influences upon coordination and performance multiteam systems. *Human Resources Management Review*, 28, 332-346.
- Matz, D.C., & Hinsz, V.B. (2018). Women's hair as a signal to desired relationship and parenting characteristics. *Journal of Social Psychology*, 158, 558-573.
- Hinsz, V.B., Kerr, N.L., & Tindale, R.S. (2018). Obituary: Richard L. Moreland (1951-2017). *Group Dynamics*, 22, 61-62.
- Ladbury, J.L., & Hinsz, V.B. (2018). How the distribution of member expectations influences cooperation and competition in groups: A Social Relations Model analysis of social dilemmas. *Personality and Social Psychology Bulletin*, 44,1502-1518.
- Hinsz, V. B., Park, E. S., Leung, A. K. & Ladbury, J. L. (2019). Cultural disposition influences in workgroups: A Motivational Systems Theory of Group Involvement perspective. Annual Review article for special issue of *Small Group Research*, 50(1), 81-137.
- Park, G., & Hinsz, V.B. (2019). Judgment and decision making in teams. In *Oxford Bibliographies in Management*. New York: Oxford University Press. https://www.oxfordbibliographies.com/view/document/obo-9780199846740/obo-9780199846740-0183.xml DOI: 10.1093/OBO/9780199846740-0183
- Semanko, A.M., & Hinsz, V.B. (2019). Support for assistance programs declines when it is framed as welfare. *Journal of Behavioral and Social Sciences*, 6, 143-152.
- Wallace, D.M., & Hinsz, V.B. (2019). A social judgment analysis of information processing in groups: Capacity and consistency in information processing impacts group judgment. *Group Dynamics*, 23, 143-155.

- Hinsz, V.B., Betts, K.R., Sánchez-Manzanares, M., & Tindale, R.S. (2020). How interacting groups remember: Implications for learning by groups in organizations. In L. Argote & J.M. Levine (Eds.), *The Oxford Handbook of Group and Organizational Learning* (273-294). New York: Oxford University Press.
- Tsai, M.H., Melia, N., & Hinsz, V.B. (2020). The perceptional effects of decision-making styles on evaluations of openness and competence that elicit collaboration. *Personality and Social Psychology Bulletin*, 46,124-139.
- Tindale, R.S., Winget, J.R., & Hinsz, V.B. (2020). Distributed cognition in teams is influenced by task type and nature of member interactions. In M. McNeese, E. Salas, & M. Endsley (Eds.), *Handbook of Distributed Team Cognition: Foundations and Theoretical Perspectives of Distributed Team Cognition* (Vol 1., pp. 91-113). New York: CRC Taylor & Francis.
- Semanko, A. M., & Hinsz, V.B. (2022). An exercise for conveying Equal Employment Opportunity concepts for industrial/organizational psychology courses. *Teaching of Psychology*, 21, 191-195.
- Semanko, A. M., & Hinsz, V.B. (2022). Leveraging judgmental anchors and cognitive dissonance to change dating behavior expectations. *Current Psychology*, 41. https://doi.org/10.1007/s12144-021-01995-y
- Hinsz, V.B., & Jackson, J.W. (2022). The relevance of group dynamics for understanding the U.S. Capitol insurrection. *Group Dynamics* (Special Issue), *26*(3), 288-308. Voted the Most Valuable Paper for 2022 in *Group Dynamics*.
- Jackson, J.W., & Hinsz, V.B. (2022). Group dynamics and the U.S. Capitol insurrection: An introduction to the special issue. *Group Dynamics* (Special Issue), 26(3), 169-177.
- Hinsz, V.B., & Jackson, J.W.; *Eds.* (2022). *Group dynamics of the U.S. Capitol insurrection*. Special Issue of *Group Dynamics*.
- Hinsz, V.B., Edwards, S.R., Semanko, A.M., & Charles, A. (in press). Does group discussion exaggerate or diminish males' reactions to a sexual assault scene? *Current Psychology*. https://doi.org/10.1007/s12144-022-03397-0
- Hinsz, V.B. (2023). False beliefs about contracting avian (bird) flu from processed poultry products. *Current Research in Public Health*, *3*, 1-9. https://doi.org/10.31586/crph.2023.535
- Nickell, G.S., & Hinsz, V.B. (2023). Applying the Theory of Planned Behavior to understand workers' production of safe food. *Journal of Work and Organizational Psychology*, 39(2), 89-100. https://doi.org/10.5093/jwop2023a10

- Park, E.S., & Hinsz, V.B. (in press). The dynamics and performance of groups as spatial information processors. In K. Curtin & D. Montello (Eds.), *Collective spatial cognition: A research agenda*. New York: Routledge.
- Tsai, M.H., & Hinsz, V.B. (in press). Gain-loss domain and social value orientation as determinants of risk allocation decisions. *Thinking and Reasoning*.
- Hinsz, V.B., & Bui, L. (in press). Socially shared affect: Shared affect, affect sharing, and affective processing in groups. *Group Dynamics*.
- Hinsz, V.B., & Robinson, M.D. (in press). Conceptualizing mood influences on groups as information processors. 2024 Review Issue of *Small Group Research*.

SELECTED MANUSCRIPTS

- Semanko, A.M., & Hinsz, V.B., Meier, B.P., & Anicha, C.L. (submitted). Getting by with a little help from bystanders: Group versus individual helping in the presence of alcohol primes. *Journal of Social Psychology Research*.
- Park, G., Tai, K., Oh, H. & Hinsz, V.B. (revision submitted). Hear my ideas: Bottom up effect of members' feelings of exclusion and their bases on team creativity. *Journal of Applied Psychology*.
- Lawson-Body, A., Jackson, J., Willoughby, L. & Hinsz, V.B. (submitted). Cybersecurity and social media networks for donations -- An empirical investigation of the triad of trust, commitment, and loyalty. *Journal of Organizational and End User Computing*.
- Tsai, M.H., & Hinsz, V.B. (submitted). Sharing the gains and sharing the pains: Social Value Orientation responses contradict cognitive appraisals and implicate social norms. *Personality and Social Psychology Bulletin*.
- Wang, L., Park, G., Bui, L., & Hinsz, V.B. (revision requested). Team emotion: An integrative conceptual and empirical review. *Journal of Applied Psychology*.
- Hinsz, V.B. (submitted). Motivating cybersecurity behaviors: A beyond reasoned action approach. *Organizational Cybersecurity Journal: Practice, Process and People.*
- Hinsz, V.B. (submitted). Testing social impact and self-attention predictions with live audiences and co-actors. *Small Group Research*.
- Hinsz, V.B., & Robinson, M.D. (proposal accepted). Mood influences on cognitive processing strategies for group judgment and decision making. In preparation for the 2025 Review Issue of *Small Group Research*.

PRESENTATIONS (since 2014)

- Park, E.S., Hinsz, V.B., & Betts, K.R. (2014). Eyes on the prize: Group involvement increases motivation to pursue rewards. Presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Hinsz, V.B., Betts, K.R., & Park, E.S. (2014). The relationships of gender and group involvement on a measure of promotion and prevention focus. Presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Hinsz, V.B. (2014). Discussant: Demonstrations of the confluence of JDM and I/O Psychology research. In D. Dalal & D. Diab (co-Chairs) Symposium "New Findings in JDM—I-O Research: Understanding Individual Decision Making." Presented at the meeting of the Society for Industrial and Organizational Psychology, Honolulu, HI.
- Hinsz, V.B., & Betts, K.R. (2014). Group and individual recognition memory performance on high and low associative false memory items: An Ideal Group model analysis. Presented at the International Congress of Applied Psychology, Paris, France.
- Chalikia, M.H., Hinsz, V.B., & Ladbury, J.L. (2014). Relationships and rates of errors within and between numerical and knowledge problem categories. Presented at the International Congress of Applied Psychology, Paris, France.
- Poppke, C.D., Jones, C.R., & Hinsz, V.B. (2014). Framing interpersonal allocations as gains (points) or losses (penalties) influences pro-social or competitive tendencies. Presented at the annual Northern Lights Psychology Conference, Grand Forks, ND.
- Hinsz, V.B. (2015). Risk taking perceptions with near miss events. Discussant presentation at the 5th Madrid Work and Organizations Workshop, Madrid, Spain.
- Hinsz, V.B. (2015). The structures of sharing information in teams predicts their cognitive performance. Presented in the symposium "Dynamics of Team Cognition and Team Adaptation" at the 2015 meeting of the European Association for Work and Organizational Psychology, Oslo, Norway.
- Hinsz, V.B., & Nickell, G.S. (2015). Assessing normative beliefs for the prediction of perceived social norms. Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Poppke, C.D., & Hinsz, V.B. (2015). There is greater support for assistance programs than for "welfare." Presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Hinsz, V.B. (2016). Managing teams as technology. Presented at the Teams and Leadership Colloquium Series, School of Psychology, Georgia Tech, Atlanta, GA.

PRESENTATIONS (continued)

- Semanko, A.M., & Hinsz, V.B. (2017). An anchoring and adjustment approach for self-other judgments of social values. Presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Chalikia, M., Hinsz, V.B., Meier, B.P., & Semanko, A.M. (2017). There is a stronger association of aggression with 'group' than with 'individual.' Presented at the annual meeting of the Association for Psychological Science, Boston.
- Hinsz, V.B. (2017). From group decision strategies to prevailing faction size in collaborative group decision making. In the M. Baumann, B. Bonner, V. Hinsz, & S. Tindale (Organizers) symposium "An Interdisciplinary Theory of Collaborative Judgment and Decision Making." Presented at the annual meeting of the Interdisciplinary Network for Group Research (INGRoup), St. Louis, MO.
- Semanko, A.M., & Hinsz, V.B. (2018). Dark Triad personality traits and dating presentation: To believe or not to believe? Presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Semanko, A.M., Hinsz, V.B., McDonald, C.M., & Meier, B.P. (2018). Group versus individual help in the presence of alcohol primes. Presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Mundal, A., Semako, A.M., & Hinsz, V.B. (2018). Naturally-occurring mood influences on mental health quiz performance. Presented at the Northern Lights Psychology Conference, Grand Forks, ND.
- Semanko, A.M., Hinsz, V.B., & Matz, D.C. (2019). College-aged students want to be spouses and parents. Presented at the annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Tamimi, A., & Hinsz, V.B. (2019). Thinking aloud: Revealing people's thought processes. Presented at the NDSU Undergraduate Excellence in Research and Creative Activity (EXPLORE) Showcase, Fargo ND. (Conference Cancelled Blizzard)
- Semanko, A.M., Hinsz, V.B. (2019). Dating dissonance: Does psychological discomfort influence dating behavior intentions? Presented at the NDSU Graduate Student Research conference, Fargo, ND.
- Laden, M., Hinsz, V.B., & Semanko, A.M. (2019). How Routines and Intentions Impact Health Behaviors: An Illustration with Factors Predicting Food Safety Behaviors. Presented at the Red River Psychology Conference, Fargo, ND. (Conference Cancelled Blizzard)
- Young, G., Semanko, A.M., & Hinsz, V.B. (2019). What women think men think about women: Attractiveness as a function of hair color and length. Presented at the Red River Psychology Conference, Fargo, ND. (Conference Cancelled Blizzard)

PRESENTATIONS (continued)

- Tamimi, A., Hinsz, V.B., & Semanko, A.M. (2019). The Impact of 'Being in a Group' versus 'Thinking of Being in a Group' on Decision Making. Presented at the Red River Psychology Conference, Fargo, ND. (Conference Cancelled Blizzard)
- Hinsz, V.B. (2019). Teams as Technology: Implications for team performance on cognitive tasks. Invited paper at the annual meeting of the Midwestern Psychological Association, Chicago.
- Semanko, A.M., & Hinsz, V.B. (2019). Lifting up healthy dating behavior expectations with numerical anchors. Presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Hinsz, V.B., & Park, E.S. (2019). The processing of spatial information in groups. Presented at the special meeting on Collective Spatial Cognition. Santa Barbara, CA.
- Tsai, M-H., Melia, N., & Hinsz, V.B. (2019). How do perceptions of others' decision-making styles influence an intention to collaborate with the others? Presented at the annual meeting of the Interdisciplinary Network for Group Research (INGRoup), Lisbon, Portugal.
- Ackerman, P.L., Hinsz, V.B., & Kanfer, R. (2019). Who wants to work in a team? Construct and criterion validity of team orientation, working openness, and social working preference measures for working in a team. Presented at the annual meeting of the Interdisciplinary Network for Group Research (INGRoup), Lisbon, Portugal.
- Hinsz, V.B., & Semanko, A.M. (2019). Does a Cognitive Load Increase Baserate Neglect? And Does It Look Like Group Decision Making? Presented at the meeting of the Psychonomics Society, Montreal.
- Hinsz, V.B., Semanko, A.M., Young, G.R. (2019). Are Decisions While 'Thinking of Being in a Group' Similar to Those of Actually 'Being in a Group'? Presented at the meeting of the Society for Judgment and Decision, Montreal.
- Hinsz, V.B. (2020). Are Groups Disinhibiting? And, What is Disinhibition in Groups? Presented in the "Bringing Intragroup Processes Back to Social Psychology" Preconference at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Mundal, A., Semanko, A.M., & Hinsz, V.B. (2020). Undergraduate perceptions of typical first date activities. Presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Semanko, A.M., & Hinsz, V.B. (2020). Why be in a long-term relationship and have children? Because "I ought to" and "Everybody's doing it." Presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

PRESENTATIONS (continue

- Young, G. R., Semanko, A.M., & Hinsz, V.B. (2020). Is beauty in the eye of the beholder? Female attractiveness as a function of hair color and length. Presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Semanko, A.M., & Hinsz, V.B. (2020). Cognitive dissonance and dating behavior dissonance. Presented at the annual meeting of the Midwestern Psychological Association, Chicago. (Conference Cancelled COVID-19)
- Semanko, A.M., & Hinsz, V.B. (2021). If 'breaking up is hard to do', why do it? Presented at the Virtual Annual Convention of the Society for Personality and Social Psychology.
- Hinsz, V.B. (2021). The opposing position. In Y. Tang, C.W. Wiese, & Shuffler, M.L. "Has COVID-19 really changed teams?" A Debate. Presented virtually at the annual meeting of the Interdisciplinary Network for Group Research (INGRoup).
- Semanko, A.M., & Hinsz, V.B. (2022). Predicting intentions for keeping commitments and exhibiting appreciation in dating relationships. Presented at the annual meeting of the Society for Personality and Social Psychology, San Francisco.
- Hinsz, V.B. (2022). Understanding and explaining events with basic research and good theory of groups. Presented in the L. Thürmer (Organizer) Symposium on *Alive and Well? On the Contribution of Basic Research to Understanding Groups* at the meeting of the Interdisciplinary Network for Group Research (INGRoup), Hamburg.
- Semanko, A.M., & Hinsz, V.B. (2023). Thinking about breaking up with your romantic partner: Who you gonna call? Presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

175 additional national and international paper presentations are not listed.

INVITED PRESENTATIONS

U of Pittsburgh, West Virginia University, Texas Tech University, Texas A & M University, Air Force Research Laboratories at Wright-Patterson AFB, Brooks AFB, & Williams-Gateway, U of Michigan, Montana State University, Georgia Tech University, New Mexico State U., Our Lady of the Lake University, University of Texas - San Antonio, University of Amsterdam, University of Central Florida, University of Dortmund, Jamestown College, Max Planck Institute in Berlin, University of Minnesota, University of North Dakota, NASA Johnson Space Center, Athens Laboratory for Business Administration (ALBA), Singapore Management University, University of Otago New Zealand, University of Melbourne, Athens University of Economics and Business, Carlos III University Madrid, Autonomous University of Madrid, University of Kent in Canterbury, University of Delhi, University of Kerala India, Heriot-Watt University Kuala Lumpur, Australian National University.

Invited lectures at the University of Tromsø, Norway (1995, 1996, 1997).

FUNDED GRANTS

Group Goal Setting: A Preliminary Analysis, V. Hinsz, PI. Supported for \$1000 (TDC) from 12/84 to 5/87 by the Grant-In-Aid program, North Dakota State University.

Mathematical Modeling and Computation Methods in Science and Engineering, V. Hinsz, K. Nygard, R. Purasinghe, & V. Ubhaya Co-PIs. A fully funded component (\$725,000 TDC for 5 years) of the North Dakota submission (3/86) to the National Science Foundation Experimental Program to Stimulate Competitive Research (EPSCoR). I participated in the grant submission, and was involved in the project through my research in the ASEND grant listed below.

<u>Comprehensive Curriculum Review</u>, W. Maki, PI; J. Council, V. Hinsz, & K. McCaul, Co-PIs. Supported for \$6700 (TDC) from 1/87 to 12/87 by the NDSU Faculty Development Institute.

<u>Industrial/Organizational Psychology Developmental Leave</u>, V. Hinsz, PI. Proposal supported for \$750 from 9/90 to 2/91 by the NDSU Faculty Development Institute.

<u>Mathematical Modeling and Empirical Study of Group Goal Decision Making</u>, V. Hinsz, PI. Proposal submitted 3/87 to Advancing Science Excellence in North Dakota (ASEND) and funded for \$44,000 (TDC) 10/15/87 - 10/14/90.

<u>Computer Mediated Intellectual Teamwork</u>, V. Hinsz, PI. Proposal submitted 10/90 to the Research Initiation Program of the Air Force Office of Scientific Research. Proposal funded for \$20,000 plus \$20,247 in cost sharing (1/1/91 - 12/31/91).

Request for Supplemental Start-Up Funds for New Faculty in Psychology, V. Hinsz, PI. Proposal submitted 2/97 to the North Dakota EPSCoR Program requesting \$37,800 in matching funds for each new faculty member hired. Funded for \$20,000.

<u>Investigation of Beliefs of Transportation Occupational Groups</u>, V. Hinsz, PI. Proposal funded by the Upper Great Plains Transportation Institute for \$11,000 (5/15/93 - 8/15/93).

<u>Supplemental Start-Up Funds for Cognitive and Health Psychology Faculty</u>, V. Hinsz, PI. Proposal submitted 12/97 to the North Dakota EPSCoR Program requesting matching funds to supplement start-up packages for two new faculty members. Fully funded at \$46,000.

<u>Combinations of Contributions Theory and Group Decision Making: Quantitative Judgments</u>, V. Hinsz, PI. Proposal submitted 1/99 to the National Science Foundation, for \$231,521 in funding over three years. Funded at \$158,724 for 9/1999 - 9/2004. REU Supplement of \$5000 funded.

<u>Crew Performance in Dynamic Task Environments</u>, V. Hinsz, PI. Application to the National Research Council for a Senior Research Associateship at the Human Effectiveness Directorate, Air Force Research Laboratory, Brooks Air Force Base, San Antonio, Texas. Funded 8/01 to 8/02.

FUNDED GRANTS (continued)

Modeling Memory Processes and Performance Benchmarks of AWACS Weapons Director Teams, V. Hinsz, PI. Proposal submitted 7/01 to the AFOSR Perception and Cognition Program requesting \$576,040 in funding for 42 months. Selected and approved for funding for \$527,307 for 6/01/02 - 5/31/05.

<u>Metacognition in Groups Answering Mental Health Questions</u>, V. Hinsz, PI. Proposal funded at \$141,000 for 8/01/02 - 7/31/05, from the National Institute of Mental Health.

Risk Analysis, Assessment and Intervention Strategies for Foodborne Contaminants, C. Logue, L. Nolan, V. Hinsz, W. Nganje & T. Sellnow, Co-PIs. Proposal submitted 2/02 to the United States Department of Agriculture, CSREES Special Research Project Program for an initial \$748,289 in funding. Approved for funding 5/1/02 - 4/30/04. My component was for \$78,900.

<u>Preliminary Investigation of Mood Influences on Information Processing in Groups</u>, V. Hinsz & E. Park, Co-PIs. Proposal submitted 10/2003 to the NDSU Research Development Support Program for 12 months of funding at \$10,000 (TDC).

Enhancing Coordination and Collaboration in Unmanned Aerial Vehicle (UAV) Crews V. Hinsz, PI. Proposal included in the North Dakota submission to the DoD EPSCoR 2003 program, AFOSR lead agency. Proposal funded for 6/1/03 to 5/31/06 at \$500,000 in external funds with \$250,000 in local cost-sharing match.

Risk Assessment, Analysis, and Intervention Strategies for Intentional Contamination of Food, C. Logue, L. Nolan, V. Hinsz, W. Nganje & T. Sellnow, Co-PIs. Proposal submitted 2/03 to the U. S. Department of Agriculture, CSREES Special Research Project Program for an initial \$1,253,771 in funding. Approved for funding 5/1/03 - 4/30/05. My component was funded at \$91,083.

Risk Assessment, Analysis, and Intervention Strategies to Ensure a Safer Food Supply, C. Logue, W. Nganje, T. Sellnow, V. Hinsz, & Khaitsa, M. Co-PIs. Proposal submitted 2/04 to the United States Department of Agriculture, CSREES Special Research Project Program for an initial \$1,680,000 in funding. Approved for funding 5/1/04 - 4/30/06. My component was for \$83,250.

Food Safety and Security Risk Assessment, D. Freeman, C. Logue, W. Nganje, T. Sellnow, V. Hinsz, S. Panigrahi, M. Khaitsa, P. Gibbs, J. McEvoy, C. Hall, H. Qunhuo, J. Glower, & W. F. Sun Co-PIs. Proposal funded by the United States Department of Agriculture, CSREES Special Research Project Program for \$1,275,085 in funding. Approved for funding 6/1/05 - 5/31/07. My component was for \$105,250.

<u>Social-Organizational Psychology: Motivating Individuals and Teams for Task</u> <u>Performance</u>, V. Hinsz, PI. Proposal to support two undergraduate students to participate in research. Funded at \$22,344 for 5/15/06 – 12/31/06 from the NSF/ND EPSCoR program.

FUNDED GRANTS (continued)

Food Safety and Security Risk Assessment in North Dakota, D. Freeman, C. Logue, P. Gibbs, S. Panigrahi, W. Nganje, T. Sellnow, V. Hinsz, M. Khaitsa, C. Hall, P. Berg, W.F. Sun, J. Glower, & C. Doetkoett Co-PIs. Proposal funded by the U.S. Department of Agriculture, CSREES Special Research Project Program for \$1,317,014 in funding. Approved for funding 8/1/06 - 7/31/09. My component was for \$105,260.

Great Plains Portal to Food Safety: Educating Tomorrow's Leaders, C. Wolf-Hall, PI, C. Hall, J. Garden-Robinson, V. Hinsz, M. Khaitsa, & C. Wachenheim Co-PIs. Proposal submitted 4/06 to USDA-CSREES Food and Agricultural Sciences National Needs Graduate & Postgraduate Fellowship Grants Program. Funded at \$156,000 in direct costs for 12/06 – 6/11.

<u>Group Influences on Approach and Avoidance Motivation</u>, E. Park, PI & V. Hinsz, Co-PI. Proposal funded by the National Science Foundation for \$180,000 from 9/1/07 – 8/31/09.

<u>Comparisons of Group and Individual Motive-Based Judgments,</u> V. Hinsz, PI. Student-centered research funded for \$6000 from the INBRE program of the National Center for Research Resources. 9/2010 - 5/2011.

<u>Supporting Decision Vulnerability Analysis</u>, V. Hinsz, PI. Contract with the Air Force Research Lab, Wright-Patterson AFB via Ball Aerospace for \$30,000 in funding 2/1/2010 – 6/04/2010, with an additional \$285,000 6/2010 – 7/2014.

<u>Unmanned Aerial Systems Interface: Selection and Classification for UAS Personnel.</u>
P.L. Ackerman, PI, et al., V. Hinsz (consultant). Contract from the Office of Naval Research for 4/14 to 4/18 for \$2,195,041. My component will be ~\$34,600.

Transitions in ND Compass: Outreach, Engagement and Community Building. V. Hinsz, PI. Proposal funded by the Bush Foundation for \$375,000 for 12/13 through 12/16. [Application made while serving as Center Director to fund research efforts in the Center.]

North Dakota KidsCount 2014. V. Hinsz, PI, K. Olson Co-PI. Proposal funded by the Annie C. Casey Foundation receiving \$100,000 for 1/14 through 12/14. [Application made while serving as Center Director to fund research efforts in the Center for Social Research.]

<u>Home Visit Survey Analysis</u>. V. Hinsz, PI. Project funded by Prevent Child Abuse North Dakota from DHHS/HRSA funds. Approved for \$8696 April through July 2014. [Application made while serving as Center Director to fund research efforts in the Center.]

Increasing American Indians in the Nursing Profession. L. Heuer, PD. Grant from the HRSA Nursing Workforce Diversity Program for \$1,050,000 during 7/1/14-6/30/17. Investigator for the Evaluation component for \$105,000. [Application made while serving as Center Director to fund research efforts in the Center for Social Research.]

FUNDED GRANTS (continued)

Support to Enhance North Dakota Compass, V. Hinsz, PI. Proposal funded by the Bremer Foundation at \$195,085 for 8/16/14 through 8/15/16. [Application made while serving as Center Director to fund research efforts in the Center for Social Research.]

State-Based Oral Disease Prevention Program Evaluation, V. Hinsz, PI. Contract funded by the North Dakota Department of Health for \$21,800 for period 7/1/14 - 8/31/15. [Contract initiated while serving as Center Director to fund evaluation by the Center for Social Research.]

Numerous grant proposals have been submitted to the National Science Foundation, US Army, North Dakota EPSCoR, Air Force Office for Scientific Research, National Institutes for Health, Army Research Institute, Office of Naval Research, ND Dept of Health (CDC), NASA, DARPA and NDSU Research Administration that were not funded.

EDITORIAL BOARDS

Journal of Personality and Social Psychology (2000 – 2007; 2014 - present)

Associate Editor Interpersonal Relations and Group Processes section (2008 - 2013)

European Journal of Work and Organizational Psychology (2013 – present)

Organizational Behavior and Human Decision Processes (2001 - 2007)

Journal of Experimental Psychology: Applied (2003 - 2007)

Personality and Social Psychology Bulletin (1998-2003; 2017 - present)

Team Performance Management (2015 – present)

Small Group Research (2016- present), Group Dynamics (1996-present)

Social Psychology Topic Editor for the UNESCO Encyclopedia of Life Support Systems

Research on Managing Groups and Teams series (2018-present)

GRANT and PROFESSIONAL REVIEWING

National Science Foundation: Social Psychology; Decision, Management & Risk Sciences; Law & Social Sciences; Perception, Action, & Cognition; Science & Social Policy; Science of Organizations; REU; POWRE; CAREER. Panel member for the Cyber-Enabled Discovery & Innovation Program and the BIG DATA Program

Air Force Office of Scientific Research: Perception & Cognition, Cognition & Decision Programs

National Aeronautical and Space Administration: Member of the Human Research Program Review Panel on Teams.

Austrian Science Fund (FWF): Application for Elise Richter Award; Norwegian Science Foundation; NWO – The Dutch Research Council; Swiss National Science Foundation, French (ANG) National Research Office.

Reviewer for program submissions for the annual meetings of the Society for Industrial and Organizational Psychology (1997 - current), Society for Personality and Social Psychology (1996, 1997), APA's Division 49: Group Psychology and Group Psychotherapy (1997), and the Organizational Behavior Division of the Academy of Management (1998 - current).

Reviewer for DaCCoTA – Dakota Community Collaborative on Translational Activity grants Reviewer of proposals for the APF/COGDOP Research Scholarship Program (1999).

MANUSCRIPT REVIEWING

Journal of Personality and Social Psychology, Basic and Applied Social Psychology, Group Dynamics, Organizational Behavior and Human Decision Processes, Personality and Social Psychology Bulletin, Journal of Experimental Social Psychology, Social Cognition, Journal of Applied Social Psychology, Journal of Experimental Psychology: General, Journal of Personal and Social Relationships, Canadian Journal of Behavioral Science, Journal of Experimental Psychology: Applied, Journal of Management, Group Processes and Intergroup Relations, Social Behavior and Personality, Psychological Review, Journal of Organizational Behavior, Human Factors, Theory and Decision, Academy of Management Review, Human Performance, Current Psychology, European Journal of Social Psychology, European Journal of Work and Organizational Psychology, British Journal of Social Psychology, Journal of Nonverbal Behavior, Memory, Psychological Reports, Journal of Applied Psychology, Annals of Behavioral Medicine, Small Group Research, Social Influence, Journal for Individual Differences, Psychological Science, Journal of Sport and Exercise Psychology, Aggressive Behavior, Current Directions in Psychological Science, Psychological Bulletin, Cognitive Science, Body Image, Experimental Psychology, Journal of Behavioral Decision Making, Archives of Sexual Behavior, Journal of Economic Psychology, Asian Journal of Social Psychology, Team Performance Management, American Psychologist, Food Research International, Personnel Review, GAMES, Organization Science, Organizational Psychology Review, Proceedings of the National Academy of Sciences, Social Psychological and Personality Science, International Journal of Psychology, Journal of Cross-Cultural Psychology, Social Science Research, Teaching of Psychology.

COLLEGE and UNIVERSITY SERVICE

Graduate Council (8/06 - 5/09), Minard Hall Renovation and Addition (8/02 - 5/2012), Program Review (9/07 - 5/09), Campus Space and Facilities Committee (8/04 - 6/08), College Nominations and Awards Committee *Chair (1/04 - 4/05), Great Plains Institute for Food Safety (8/02 - 10/2011), Marriage and Family Therapy Search Committee (8/02 - 4/03), University Senate Special Review Committee (5/99 - 5/02), E-Commerce Task Force for NDSU (8/00 - 5/02)5/01), Council of College Faculties (8/99 - 8/01, 10/08 – 5/11), College PT&E Committee (10/99-6/01; 9/09 – 5/11) Chair Spring 2011, President's Academic Leadership Planning Committee (11/95 - 5/98), College Chairs Council (7/95-6/98), College Instruction Evaluation Committee (10/89 – 5/92), University Senate Special Review Committee (10/87 – 5/91), College Curriculum Committee (9/93 - 5/95), Teaching and Professional Service Committee (9/93 - 5/97), Society for Higher Ed Professionals Executive Committee (4/93 -5/97), Chair, (4/94 - 5/97), McNair Director Search Committee (5/94 - 8/94), College Dean Search Committee (9/85 - 5/86), College Student Faculty Relations Committee (9/83 - 10/87), Leadership Certificate Planning Committee (1/10 - 2/12), President's Strategic Planning Listening Group (9/10 - 11/10), Academic Misconduct Inquiry Committee (3/12 -4/12, 12/14). Faculty Senate University Budget Overview Committee (11/13 to 5/17), NDSU UAS Working Group (1/14 – ???), NDSU Faculty Lead for United Way Annual Campaign (10/15 - 5/16), College of Science & Math Faculty Senate Alternate Senator, Psychology Department Chair Search Committee, Chair 2020, Faculty Senate Senator (1/22 to 5/22).