# APPAREL, RETAIL MERCHANDISING and DESIGN (Fashion Entrepreneurship/Retail Merchandising)

Students majoring in apparel, retail merchandising and design choose one of the three options – *fashion product development*, *fashion entrepreneurship*, and *retail merchandising*.

#### Fashion Product Development Option

Students interested in design and product development would find the fashion product development option a great area of study. Graduates develop and deliver products to the global marketplace. This option focuses on developing, designing and marketing materials and products within the market and industry.

## Fashion Entrepreneurship Option

In the fashion entrepreneurship option, you will not only learn how to develop and sell products, you will also learn how to manage a successful business. Alumni from the program are using what they learned in the classroom to successfully run their own businesses.

## Retail Merchandising Option

New retail opportunities are emerging around the world today with digital retailing and retail technology. The course of study includes classes on sourcing, buying, merchandising, promotion, and consumer behavior.

## **Background Information**

The world's textile and apparel industries are made up of companies that produce fibers, yarns, textiles and apparel, and accessory products for industrial, wholesale and individual consumers around the world. These industries are some of the largest and most productive in the world. Because of the size and nature of the textile and apparel industry, and their interconnectedness with many other industries, career opportunities are limitless. New retail opportunities are emerging around the world. National and global retailers provide goods and services to consumers, via multichannel retailing involving traditional stores, online venues, mobile apps, social networking sites, catalogs, and direct mail. Retailers use stateof-the-art technology to respond instantaneously to changing consumer demand from around the world. The dynamic environment in the retail industry provides many exciting opportunities for college graduates interested in the competitive, fast-paced field of retailing.

#### Flexible Curriculum

Students can take all the classes online in their senior year. Threeyear accelerated plans are available for all the three options. Twoyear plans are available for transferred students who completed the general education requirements.

# **Career Opportunities**

Graduates have an in-depth understanding of the fashion marketplace as a result of the apparel, retail merchandising and design degree. They develop a trained eye and skills to develop, showcase and sell styles to a fashion-conscious public. Graduates have a solid education foundation to provide them flexibility in a quickly changing work environment. Graduates are able to have challenging careers that build on their particular interests. For example, graduates hold positions as production developers, visual

merchandisers, technical designers, buyers, sourcing specialists, social media marketing specialists, fashion forecasters, stylists, store managers, and interior merchandisers with such companies as Target, Kohl's, Scheels, Macy's, Merchology, Evereve, Best Buy, Nordstrom, The Gap, The Buckle, Evine Live, Nike, Forever 21, Old Navy, and Duluth Trading Company, to name a few. Other graduates have used their skills to successfully run their own businesses.

Many stores limit their management positions to employees who have completed a four-year degree. Often, recruiters consider the degree a minimum requirement for a management and/or buying career. A degree in the retail merchandising option provides students with a firm grasp of business strategy. Graduates have a solid educational foundation that allows them flexibility in their career paths to move into positions in the wholesale sector, finance, marketing and sales.

# The Program

Positions available in the fashion and retail field are diverse with differing needs; therefore, this degree provides students with an educational background that can fit into both short- and long-range career goals. The course of study includes classes on product development, planning and buying, visual merchandising, global retailing, experiential retailing, promotion, global fashion industry, social aspects of dress, consumer behavior related to apparel selection decisions, and the analysis of textile and apparel products using textile testing equipment. Digital technology for the apparel and retail industry is introduced and reinforced in several courses.

# Our Contacts Beyond College Walls

The apparel, retail merchandising and design program regularly plans travel and study programs to fashion, design and/or business centers. Off-campus study provides students contact with practicing professionals. Study tours to national and international destinations expose students to the fast pace of the changing global fashion and retail industry while allowing them to earn college credit. The program's affiliation with the Fashion Institute of Technology (FIT) in New York City permits NDSU students who qualify to earn credits as visiting students and to gain experience in the heart of the fashion business world. In addition, NDSU offers many study abroad programs in which students are encouraged to participate.

## Extra-Curricular Opportunities

The Fashion, Apparel and Business Organization (FABO) allows interested students with additional contacts with professionals and opportunities for leadership. The annual spring fashion show is one of the organization's major events. Other organizations in the college and University provide further opportunities for personal and professional growth.

## **Scholarships**

Several scholarships are designated for students majoring in apparel, retail merchandising and design; additional scholarships are available to all college majors. For further information on scholarships visit the program website:

https://www.ndsu.edu/adhm/apparel retail merchandising design

# Plan of Study (Fashion Entrepreneurship/Retail Merchandising)

A sample plan of study is provided; other combinations are possible and other plans are available on the program website. Students who plan to transfer to NDSU should contact the program coordinator for guidance in selecting courses before or during their first year. Samples of two-year plan for transferred students and three-year accelerated plan are available on the program website.

Please note this is a sample plan of study and not an official curriculum. Actual student schedules for each semester will vary depending on start year, education goals, applicable transfer credit, and course availability. Students are encouraged to work with their academic advisor on a regular basis to review degree progress and customize an individual plan of study.

Freshman						
Fall	Credits	Spring				Credits
ADHM 171 Fashion Dynamics	3	ACCT 102	Fundamentals of Accounting or ACCT 20	0 Elements	s of Accounting	I
ENGL 110 College Composition I	3	or Gen	Ed Science & Technology			3
		ADHM 18	Aesthetics and Visual Analysis of Appare	el Products	1	3
CSCI 114 Microcomputer Packages	3	COMM 11	0 Fundamentals of Public Speaking			3
or TL 116 Business Use of Computers		ENGL 120	College Composition II			3
ADHM 310 History of Fashion	3	ECON 105	Elements of Economics			3
Gen Ed Wellness	2	or ECO	N 201 Principles of Microeconomics			
		or ECO	N 202 Principles of Macroeconomics			
	14		•			15
Sophomore						
Fall	Credits	Spring				Credits
ADHM 366 Textiles	3	ADHM 280 Technology Applications for the Appar		Industry		3
ADHM 367 Textiles Laboratory	1	ADHM 386 Merchandise Planning and Buying				3
ADHM 371 Fashion Trend Analysis and Forecasting	3	ADHM 410 Dress in World Cultures				3
ADHM 385 Global Fashion Economics	3	or ENT	R 301 Entreprenerushop Toolbox I			
PSYC 111 Introduction to Psychology	3	STAT 330	* Introductory Statistics			3
Gen Ed Science & Technology	3	or CSC	159 Computer Science Problem Solving			
or ENTR 201 Introduction to Entrepreneurship			ence & Technology with Laboratory			4
	16					16
Junior						
Fall	Credits	Spring		Credits	Summer	Credits
ADHM 375 Professional Development	1	ADHM 37	3 Visual Merchandising and Promotion	3	ADHM 496	4
ADHM 470 Retail Financial Management and Control	3	ADHM 47	2 Product Development	3	Field	
ADHM 489** Study Tour	1	MRKT 362	Foundations of Retailing	3	Experience	
MGMT 320 Foundations of Management	3	or ADH	M 410 Dress in World Cultures		_	
or ADHM 372 Global Retailing		MRKT 410	Consumer Behavior	3		
MRKT 320 Foundation of Marketing	3	or ADI	IM 425 Experiential Retailing			
or ENTR 401 Entreprenerusip Capstone	3		Business & Professional Communication	3		
Elective or MRKT 465	3	or ENGI	321 Writing in the Technical Professions			
	14		5	15		4
Senior						
Fall		Credits	Spring			Credits
ADHM 372 Global Retailing or Elective		3	ADHM 425 Experiential Retailing or Ele	ctive		3
Business Elective or Elective		3	COMM/ART Elective or Elective			3
COMM/ART Elective or Elective		3	Elective			3
Elective		3	Elective			4
		12				13
Total Credits: 120						

Prerequisites may apply.

## View NDSU equivalencies of transfer courses at: www.ndsu.edu/transfer/equivalencies

# College of Human Sciences & Education NDSU Dept 2600, PO Box 6050 Fargo, ND 58108-6050 COLLEGE PHONE: (701) 231-8211 COLLEGE WEBSITE: www.ndsu.edu/hse Apparel, Merchandising, Interior Design, and Hospitality Management NDSU Dept 2610, PO Box 6050, Fargo, ND 58108-6050 DEPARTMENT PHONE: (701) 231-8604 PROGRAM WEBSITE: www.ndsu.edu/adhm/apparel\_retail\_merchandising\_design

This publication will be made available in alternative formats upon request. Contact the Office of Admission (701) 231-8643 or 800-488-NDSU or ND Telecommunications Relay Service 800-366-6888 (TTY) or 800-366-6889 (voice).

<sup>\*\*</sup> Minimum 1 credit Study Tour in consultation with your advisor. Three-credit Study Tour is typically offered in Spring or Summer